

BIP Capital Partners

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BIP acquires a majority stake in SEP AG, a leading German provider of backup and disaster recovery software, from the founding family and other shareholders. CEO and co-founder Susanne Moosreiner remains a minority shareholder.

BIP Capital Partners (“BIP”), Luxembourg, through the investment fund BIP Interim SCSp which it advises, has acquired a majority stake in SEP AG (“SEP”) from the founding family and its co-shareholders as part of a succession solution. Ms. Susanne Moosreiner, CEO and co-founder, as well as other employees will remain minority shareholders in the company after the transaction.

SEP, based in Holzkirchen, Germany, is a specialized software provider for data protection solutions that enable companies and organizations to secure their data around the clock and fully recover it in the event of a disaster.

“With BIP, we have found an experienced partner who will support us pursuing our further growth opportunities and help us to expand our market-leading position, especially in our core markets public authorities and services, critical infrastructure (such as energy or healthcare), as well as with our numerous SME customers.” says Susanne Moosreiner, CEO of SEP.

“We are excited to be working with SEP, an excellently positioned company that plays an important role in the highly relevant market for data protection. The fact that the software is “Made in Germany” is a valuable selling proposition for SEP when approaching their clients” comments Sebastian Brose, Partner at BIP. “In addition to the long-term positive market prospects, we see SEP’s unique position as a provider of hybrid backups of heterogeneous, complex cloud and on-premise infrastructures.” adds Katrin Wehr-Seiter, CEO of BIP.

About SEP:

SEP, based in Holzkirchen near Munich (Germany), develops and distributes enterprise-wide data protection solutions. Its core product is SEP sesam, the backup and recovery software for virtual and physical environments. SEP has a strong partner network and satisfied customers in over 45 countries. SEP AG was founded in 2003 by Georg Moosreiner and others. The co-founders Susanne Moosreiner, Rainer Seyerlein and Ewald Einwanger will remain minority shareholders in SEP and will focus on the implementation of SEP’s growth strategy in their current roles. The company currently employs 40 people.

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About BIP:

BIP invests in medium-sized companies with clear growth prospects, particularly in Germany, the Benelux countries, Austria and Switzerland. The investment funds advised by BIP support the further development and growth of companies from various sectors, both through extensive expertise and by financing further growth initiatives or acquisitions.

BIP was advised on the transaction by Valantic (Commercial and Strategy), Crowe BPG (Financial) and CMS (Legal and Tax).

For further information: www.bip.lu

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