

# BIP Capital Partners

L U X E M B O U R G

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Luxembourg, 19 September 2017

BIP, together with EQT, PINOVA and the management of the Company (re)-invested in **Utimaco** GmbH (“Utimaco” or the “Company”), a leading global provider of specialist professional cyber security and compliance solutions. The Company has a turnover of approximately EUR 40 million and has around 170 employees worldwide. It is headquartered in Aachen, Germany, with subsidiaries in the US and Italy and further presences in UK and Singapore.

Since 1983, Utimaco has been developing hardware-based, high-security appliances (hardware security modules) and compliance solutions for telecommunication provider regulations (lawful interception and data retention). The Company has strengthened its position as leading global provider over the last years, providing a highly customizable product portfolio to a broad range of customers. Today, Utimaco is a world market leader in both segments. The shareholders will support the continued development of Utimaco and will actively assist the Company in capturing new growth opportunities, in particular provide support to further develop Utimaco’s international expansion.

**About BIP:** BIP is an independent investor based in Luxembourg with proven experience and a sustainable track record. It invests in medium-sized companies with a clear growth perspective, especially in Germany, the Benelux countries, France, Austria and Switzerland. BIP supports the further development and expansion of companies in various sectors, both through relevant expertise and through the provision of financing for growth initiatives or acquisitions.

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