

PRESS RELEASE

Nanogate raises sales forecast for 2015

Sales set to increase to at least EUR 84 million – Operating result set to exceed EUR 9 million – High level of interest in new technology platform

Göttelborn, Germany, 4 November 2015. Nanogate AG, a leading international integrated systems provider for high-performance surfaces, is increasing its forecast for the current 2015 financial year in view of strong demand. The Group now expects sales to increase to at least EUR 84 million. Despite the investment policy, operating result (EBITDA) is set to exceed EUR 9 million. At the same time, Nanogate is seeing a high level of interest world-wide in its new platform for multifunctional surfaces metallisation.

Nanogate AG's CEO Ralf Zastrau commented: "Nanogate is benefiting from its focus on the advanced metals and advanced polymers strategic growth fields. As a result, we can already see ourselves exceeding our previous forecast and growing more strongly than initially planned in sales and operating result. Thanks to the full order register, we are also optimistic about the coming years. In the medium term, our Phase5 strategy programme will help us exceed sales of EUR 100 million. Our new technology platform for surfaces metallisation, into which we are putting significant investment, will also contribute to future growth. As in the past, Nanogate is also focusing on external growth to expand its international market position, and is currently reviewing several strategic options in this regard."

Strong demand across the Group

Nanogate has received significant new orders in the current financial year, above all in the advanced metals and advanced polymers strategic growth fields, and has significantly expanded its capacities. In addition, the Group has extended its



international market position and complemented its applications portfolio with new technology platforms. This should increase sales to at least EUR 84 million in 2015, after a rise to significantly more than EUR 80 million had previously been expected. Despite the fact that once again considerable funds will flow into the ongoing investment programme and into opening up new international markets, operating result (EBITDA) is set to exceed EUR 9 million. In the 2014 financial year, Nanogate generated sales of EUR 68.6 million, achieving an operating result of EUR 7.4 million.

High level of interest in new technology platform

Nanogate has seen a high level of interest world-wide in its planned new technology platform for multifunctional surfaces metallisation. The Group is therefore preparing itself for higher demand over the medium term than had initially been expected. Nanogate's new technology platform offers cost effective and environmentally friendly alternatives to electroplating processes that are polluting and limited by application, while at the same time allowing new design and functional possibilities. With this technology, Nanogate is focusing above all on high-quality interior applications for various industries.

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Nanogate AG:

Nanogate (ISIN DE000A0JKHC9) is a leading international integrated systems provider for high-performance surfaces. The Group, which is based in Göttelborn (Saarland), enables the programming and integration of additional properties – such as non-stick, scratchproof and anti-corrosive – into materials and surfaces. True to its slogan 'A world



of new surfaces', Nanogate opens up the diverse possibilities of multifunctional surfaces based on new materials for companies in a wide range of industries.

Nanogate provides its customers with technologically and optically high-quality systems. To do so, the company uses its extensive knowledge of innovative materials and processing procedures. The aim is to improve customers' products and processes by means of high-performance surfaces while achieving environmental benefits. The Group concentrates on attractive sectors such as automotive/transport, mechanical/plant engineering, buildings/interiors and sport/leisure as well as on the strategic growth areas of advanced polymers and advanced metals. Nanogate has a unique combination of extensive materials expertise paired with comprehensive, first-class process and production know-how. As a systems provider, Nanogate offers services throughout the entire value chain, from the purchase of raw materials, to the synthesis and formulation of the material systems, right through to the enhancement and production of the finished surfaces. The Group focuses primarily on optically high-quality plastic and metal coatings for all surface types (two and three-dimensional components). Its value drivers are the opening up of new, international markets, the development of new applications for the strategic growth areas of advanced polymers (innovative plastics, e.g. glazing) and advanced metals (innovative metal enhancements, primarily energy efficiency) as well as external growth. In the medium term, Nanogate also intends to achieve a considerable revenue share from environmentally friendly systems and processes.

The Nanogate Group has first-class references (e.g. Airbus, Audi, August Brötje, BMW, BSH Bosch und Siemens Hausgeräte, Daimler, FILA, Jaguar, Junkers, Porsche, Volkswagen). Several hundred projects have already gone into mass production. The company also has strategic partnerships with many international corporations. Nanogate comprises Eurogard B.V., GfO Gesellschaft für Oberflächentechnik AG, Nanogate Industrial Solutions GmbH, Nanogate Textile & Care Systems GmbH, Nanogate Glazing Systems B.V., Vogler GmbH and a majority stake in Plastic-Design GmbH.

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